

PERFORMANCE MANAGEMENT & COMMUNICATIONS

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PERFORMANCE MANAGEMENT & COMMUNICATIONS

Sit Down; Shut Up and Listen;

You don't make a pig fat by weighing it !!

PERFORMANCE MANAGEMENT & COMMUNICATIONS

→ Communications

→ Positive

→ Forward looking

→ Designed to suit the receiver

→ Compelling

NLP

Vision

Big Picture

PERFORMANCE MANAGEMENT & COMMUNICATIONS

→ Performance Management

→ Mathematical

→ Process / Task Driven

→ What, Where, When, How and Who

→ Plus Volume

→ Currency

→ = Whole Unit Time = BASELINE

PERFORMANCE MANAGEMENT & COMMUNICATIONS

→ BASELINE

→ Mathematics – *what have I got to play with?*

→ STOP

→ Communications

What are you doing and why

What will it mean to me

Ownership

Creativity / Innovation / Compelling Future

PERFORMANCE MANAGEMENT & COMMUNICATIONS

- Team Dynamics
 - Resource Allocation
- Investigation
 - Directional thinking
- Inclusivity
 - Ownership
- Options Appraisal
 - Mathematical / Qualitative

PERFORMANCE MANAGEMENT & COMMUNICATIONS

- Options Appraisal
- Communications
 - Vision / Big Picture / Compelling Future
 - Project Inception
 - Planning
 - Communication Plan
- Project Controls
 - Who, Where, What, When and How

PERFORMANCE MANAGEMENT & COMMUNICATIONS

→ Project Implementation

→ Trust

→ Confidence

→ Ownership

→ Compelling

→ Leadership

→ COMMUNICATIONS

PERFORMANCE MANAGEMENT & COMMUNICATIONS

- Pre Go-Live Review
- BASELINE
 - Mathematics / Confidence / Inclusive
- Options Appraisal
 - Inclusive / Ownership / Creative / Innovative
- Option Selection
 - Rationale
 - PID

PERFORMANCE MANAGEMENT & COMMUNICATIONS

→ Go-Live

→ CONFIDENCE

→ Vision

What is reasonably expected

→ Evaluation

→ COMMUNICATION

Trust / Empathy / Ownership

PERFORMANCE MANAGEMENT & COMMUNICATIONS

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Questions?

Thank You